



# Partner with Government of Punjab to unlock the Tourism Potential of Punjab



A PUBLIC PRIVATE PARTNERSHIP (PPP) OPPORTUNITY

PUNJAB INFRASTRUCTURE DEVELOPMENT BOARD invites interested Private Sector Players to submit their Proposals to establish an INSTITUTE OF HOTEL MANAGEMENT with A THREE STAR or above HOTEL AT MOHALI (SAS NAGAR)

## Project Brief

Department of Tourism (DoT), Government of Punjab (GoP), through Punjab Infrastructure Development Board (PIDB), has embarked on a major initiative to unlock the tourism potential of Punjab. As part of this initiative and to stimulate the growth of the Hospitality Sector in Punjab, GoP intends to set up a world class Institute of Hotel Management with a Three Star Hotel as a real time internship facility at Mohali. The project is envisaged to be developed under public-private-partnership (PPP) Model. PIDB has retained IL&FS Infrastructure Development Corporation Ltd (IL&FS IDC) as their Project Development Advisor for undertaking Project Development including selection of the Private Sector Partner (PSP) for implementation of the project

### Salient Features of the Project

- About 6 acres of Prime Land at Bhoothgarh, Mohali on lease by Society for Institute of Hotel Management, Boothgarh, Mohali (Concessing Authority).
- Institute of Hotel Management along with a 3-Star Hotel (minimum requirement) as a real-time internship facility for students to get hands on experience
- Minimum 10% of academic seats reserved for the candidates possessing resident domicile certificate from Punjab
- Minimum discount of 25% of the tuition fee to all the students possessing resident domicile certificate from Punjab

### Project Scope

- The Scope of Work of the PSP will include :
- Planning, designing, financing and establishing the facility, including construction, provision of relevant assets, equipment, faculty, ancillary services and amenities related to the institute;
  - Operating, maintaining and managing the facility during the Concession Period;
  - Comply with standards/guidelines as per affiliating agency or minimum as prescribed by the National Council for Hotel Management & Catering Technology (NCHMCT)



Images for illustration purpose only

The project will be structured on a Build, Operate and Transfer basis

## Private Sector Partner

Interested National or International Firms, Joint Ventures, Consortium, Hoteliers or Professional Educational Institutions, complying with the following qualitative requirement, are invited to submit their proposals:

- Experience in operating or managing atleast one recognized three star hotel in India or its equivalent abroad or a hospitality education institute or service industry training institute in India or abroad;
- Individual Firm (if bidding alone) or the Firms in the Joint Venture or Consortium (either individually or cumulatively), shall meet the following financial criteria:
  - A Firm or Consortium of Firms taken together must have an aggregate tangible networth of Rs. 15 crores as per the last two years available audited results, excluding re-evaluation reserve, goodwill and other intangible assets to be certified by a chartered accountant
  - Individual reputed firms or corporate houses having a networth of Rs 150 Crores or more ending March 31, 2007, will be exempted from the experience criteria stated in (a) above .

## Submission of Proposal

A single stage bidding process is envisaged to select a PSP, which would include technical and financial assessment of Proposals.

All the interested parties can purchase the RFP document by payment of Rupees Five Thousand Only by demand draft drawn in favour of "Punjab Infrastructure Development Board (PIDB)" payable at Chandigarh, Punjab, from February 28, 2008 from the IL&FS IDC office.

The Pre-Bid meeting will be held on March 12, 2008 at 1630 hrs at PIDB office. Completed Proposals shall be received upto 1300 hours on or before March 28, 2008 and the same shall be opened at 1600 hrs on the same day in the presence of parties who choose to attend. PIDB reserves the right to reject any or all the Proposals without assigning any reasons.

The earlier invitation for Expression of Interest published on 28<sup>th</sup> September 2006 in respect of "Establishment of Institute of Hotel Management of International Standards at Mohali (SAS Nagar)" stands cancelled.

For any further details/ enquiries, please visit [www.pidb.org](http://www.pidb.org) and [www.ilfsindia.com](http://www.ilfsindia.com) or contact the following:

**W.R. Harinarayanaraj, Senior Manager**  
 IL&FS Infrastructure Development Corporation Ltd.  
 # 159, Sector 27A  
 Chandigarh 160019  
 Tel.: 0172 4636387/ 89  
 Fax : 0172 2640776  
 Email : [pdpppunjab@yahoo.co.in](mailto:pdpppunjab@yahoo.co.in)

**Managing Director**  
 Punjab Infrastructure Development Board  
 SCO 89-90, Sector 34A  
 Chandigarh160034  
 Tel. : 0172 2665395, 2665417  
 Fax. : 0172 2665596  
 Email : [mdpibd@glide.net.in](mailto:mdpibd@glide.net.in)

**Principal Secretary**  
 Department of Tourism  
 Government of Punjab  
 Room No 514, 5<sup>th</sup> Floor, Punjab Mini Secretariat, Sector 9  
 Chandigarh 160009  
 Tele-fax. : 0172 2742131  
 Email : [geetikaz@hotmail.com](mailto:geetikaz@hotmail.com)